

In 1909, MSC was established. Today, the Company provides a diverse range of logistics services.

### May 11, 2009 MITSUI-SOKO CO., LTD.



# **Supplementary Materials of the Financial Report for FY 2009** (1)Company profile

Company Name:	MITSUI-SOKO CO., LTD.
Representative:	Kazuo Tamura, President
Head Office:	22-23 Kaigan 3-chome, Minato-ku, Tokyo, Japan
Branch Offices:	Kanto (Tokyo and Yokohama), Chubu (Nagoya and Yokkaichi), Kansai (Osaka and Kobe),
	Kyushu (Fukuoka and Kitakyushu)
Established:	October 11, 1909
Capital:	¥11.1 billion
Number of Shares Issued:	139,415,000
Number of Employees:	792 (As of March 31, 2009) (+22 more than the end of the previous year)
Businesses:	Warehousing, Port terminal operation, Overland transport, Transport handling, Combined transports (land, sea and air) and related handling work, Customs clearance, Agent for the registration of international ships, Leasing of real estate, etc.
Overseas:	U.S.A., Netherlands, Germany, Czech, Belgium, Poland, Finland, U.A.E., Singapore, Melaysia, Theiland, Indonesia, the Philippines, Vietnem, Hong Kong, China
	Malaysia, Thailand, Indonesia, the Philippines, Vietnam, Hong Kong, China, Taiwan and Korea
[Consolidated basis]	
【Consolidated basis】 No. of subsidiaries:	
	Taiwan and Korea
No. of subsidiaries:	Taiwan and Korea 26 domestic and 26 overseas 3,178 for logistics operations, 10 for real estate operations, 71 for work common to the entire
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#### **Supplementary Materials of the Financial Report for FY 2009**

### (2) Outline of Consolidated Subsidiaries

	MITSUI-SOKO		
(Warehousing, Port terminal ope	Logistics operations ration, Domestic transport, Handling of international transport, C	ther incidental operations)	Real estate operations (Real estate leasing)
Pe	erformance of services		
(Consolidated subsidiaries) MITSUI-SOKO BUISINESS PARTNERS. CO., LTD. SANSO K.K. TOKOMARURAKU TRANSPORTATION CO., LTD. SANSO KOUUN CO., LTD. MITSUNORI CORPORATION KOBE SUNSO KOUN CO., LTD. MITSUI-SOKO KYUSHU CO., LTD. MITSUI-SOKO FACILITIES CO., LTD. M• S.LOGISTICS CO., LTD. SANKO TRUCKING CO., LTD. SANKO TRUCKING CO., LTD. SEIYU KOUN CO., LTD. SUN CAPITAL & ACCOUNTING CO., LTD.	HOKKAI MITSUI SOKO K.K. IM EXPRESS K.K. MSC LOGISTICS EAST, INC. MEIKYO SERVICE CO., LTD. SANSHIN CO., LTD SUN TRANSPORT CO., LTD. HAKATA SANSO LOGISTICS CO., LTD. LOGISITICS SYSYTEMS AND SOLUTIONS CO., LTD. SANEI K.K. MITSUI WAREHOUSE TERMINAL SERVICE CO., LTD. MK SERVICES CO.,LTD. MITSU-SOKO AIR FREIGHT CO., LTD. TOKYO SANSHIN SERVICE K.K	(Equity-method affiliates) MORIKICHI TSUUN K.K. ITABASHI SHOJI CO., LTD. Syarikat Rtnz Sdn Bhd AW Rostamani Logisitcs L.L.C. Shanghai Huahe International Logistics Co.,Ltd.	
(Consolidated overseas subsidiaries) Mitsui-Soko (USA) Inc. Mitsui-Soko (Poland) Sp. z o.o. Mitsui-Soko International Pte. Ltd. Mitsui-Soko Air Services (S) Pte. Ltd. Mitsui-Soko Agencies(Malaysia) Sdn Bhd. Mitsui-Soko (Thailand ) Co., Ltd. MITS Logisitics(Thailand) Co., Ltd. PT. Mitsui-Soko Indonesia Mitex International (Hong Kong) Ltd. Mitex Multimodal Express Ltd. Fuzhou Mitex Logisics Co., Ltd. Mitex Qingdao Logistics Co., Ltd. Mitsui-Soko Korea Co., Ltd.	Mitsui-Soko (Europe) B.V. Mitsui-Soko (Belgium) N.V. Mitsui-Soko (Singapore) Pte. Ltd. Mitsui-Soko (Malaysia) Sdn. Bhd. Integrated Mits Sdn Bhd. Mtsui-Soko (Chiangmai) Co., Ltd. MITS Transport (Thailand) Co., Ltd. Mitsui-Soko (Philippines) Inc. Noble Business International Ltd Mitex Logistics (Shanghai) Co., Ltd. Mitex Shenzhen Logistics Co., Ltd. Nantong Sinavico International Logisitics Co., Ltd. Mitsui-Soko Taiwan Co., Ltd.	SANKO FOODS CO., LTD. etc. (Non-equity-method affiliates) AMERICAN TERMINAL SERVICE CO., LTD. etc.	2



	FY 2005 (Apr.2004-Mar.2005)	FY2006 (Apr.2005-Mar.2006)	FY2007 (Apr.2006-Mar.2007)	FY2008 (Apr.2007-Mar.2008)	FY2009 (Apr.2008-Mar.2009)
Net revenue	93,638	98,842	102,035	104,370	99,826
Operating income	5,115	5,635	6,503	6,659	6,307
Ordinary income	4,595	5,243	5,961	5,873	4,908
Net income	1,902	3,233	3,288	1,787	1,731
Operating profit margin	5.46%	5.70%	6.37%	6.38%	6.32%
Cash flows from operating activities	8,840	7,303	7,640	8,179	7,555
Cash flows from investing activities	(4,775)	(10,801)	(18,503)	(13,599)	(34,277)
Cash flows from financing activities	(3,471)	2,939	13,148	4,324	33,776
Interest-bearing debt	29,189	33,259	50,398	57,438	92,146
Shareholders' equity	52,871	60,280	57,914	53,577	50,530
Total assets	109,277	124,632	138,278	139,458	165,999
ROA	4.83%	4.69%	4.96%	5.02%	4.05%
ROE	3.60%	5.36%	5.68%	3.34%	3.43%
Shareholders' equity ratio	48.38%	48.37%	41.88%	38.42%	30.44%



### **Supplementary Materials of the Financial Report for FY 2009**

(4) Business Volume in the Logistics Sector

				Year ended M	March 31, 20	08		Year ended M	March 31, 20	)9
	Consolidated basis		Parent Co (Kyushyu spin-off)	Domestic subsidiaries	Overseas subsidiaries	Consolidated Total	Parent Co (Kyushyu spin-off)	Domestic subsidiaries	Overseas subsidiaries	Consolidated Total
Charles in	Average stora	ge balance (in thousands of tons)	471	50	376	897	479	49	458	986
Storage in warehouse	Rate of goods	turnover	42.5%	32.4%	70.6%	52.3%	31.9%	29.4%	47.0%	38.7%
warenouse	Storage area (	in thousands of square meters)	622	66	236	924	671	64	346	1,081
Handling in	Incoming (in the	nousands of tons)	2,399	193	2,496	5,088	1,837	174	2,620	4,631
warehouse	Outgoing (in th	nousands of tons)	2,402	197	2,654	5,253	1,822	171	2,477	4,470
Work at conta	ainer terminal	Volume handled (in thousands of tons)	22,593	2,393	—	24,986	17,185	3,214	_	20,399
Domestic tran	Domestic transport Volume transported (in thousands of tons)		14,189	1,494	—	15,683	12,552	1,204	—	13,756
International t	International transport Volume transported (in thousands of tons)		1,410	—	182	1,592	1,118	_	148	1,266
Distribution&	processing	Sales proceeds (in millions of yen )	996	_	141	1,137	991	_	146	1,137

			Year Ended		Details	of increase/de	crease		Year Ended
	Consolidated basis		March 31, 2008	Parent Co (Kyushu spin-off)	Domestic subsidiaries	Overseas subsidiaries	Total increase/ decrease	Ratio of increase/ decrease	March 31, 2009
Ctown of in	Average storage	ge balance (in thousands of tons)	897	+8	(1)	+82	+89	+9.9%	986
Storage in warehouse	Rate of goods	turnover	52.3%	(10.6%)	(3.0%)	(23.6%)	(13.6%)	(25.9%)	38.7%
	Storage area (i	n thousands of square meters )	924	+49	(2)	+110	+157	+17.1%	1,081
Handling in	Incoming (in th	ousands of tons)	5,088	(562)	(19)	+124	(457)	(9.0%)	4,631
warehouse	Outgoing (in th	ousands of tons)	5,253	(580)	(26)	(177)	(783)	(14.9%)	4,470
Work at conta	ainer terminal	Volume handled (in thousands of tons )	24,986	(5,408)	+821	-	(4,587)	(18.4%)	20,399
Domestic tran	Domestic transport Volume transported (in thousands of tons )		15,683	(1,637)	(290)	-	(1,927)	(12.3%)	13,756
International transport Volume transported (in thousands of tons )		1,592	(292)	-	(34)	(326)	(20.5%)	1,266	
Distribution &	r processing	Sales proceeds (in millions of yen )	1,137	(5)	-	+5	±0%	±0%	1,137



#### **Supplementary Materials of the Financial Report for FY 2009**

(5) Business Volume in the Logistics Sector (year-on-year)

					1st	Half			2nd	Half	
	Year ended March 31, 2009 Consolidated basis		Parent Co (Kyushyu spin-off)	Domestic subsidiaries	Overseas subsidiaries	Consolidated Total	Parent Co (Kyushyu spin-off)	Domestic subsidiaries	Overseas subsidiaries	Consolidated Total	
	C	Average stora	ge balance (in thousands of tons)	475	48	406	929	483	50	509	1,042
	Storage in warehouse	Rate of goods	turnover	34.7%	32.1%	56.7%	44.2%	29.1%	26.8%	39.2%	33.9%
		Storage area (	in thousands of square meters)	663	64	284	1,011	671	64	346	1,081
	Handling in	Incoming (in th	nousands of tons)	991	91	1,389	2,471	846	83	1,231	2,160
	warehouse	Outgoing (in th	nousands of tons)	989	95	1,355	2,439	833	76	1,122	2,031
W	ork at contai	ner terminal	Volume handled (in thousands of tons)	9,512	1,647		11,159	7,673	1,567		9,240
D	Domestic transport Volume transported (in thousands of tons)		6,935	676		7,611	5,617	528		6,145	
In	International transport Volume transported (in thousands of tons)		630	—	70	700	488	_	78	566	
D	istribution&p	rocessing	Sales proceeds (in millions of yen )	491	_	72	563	500	—	74	574

				1st	Half			2nd	Half	
	Year-on-Year Consolidated basis		Parent Co (Kyushyu spin-off)	Domestic subsidiaries	Overseas subsidiaries	Consolidated Total	Parent Co (Kyushyu spin-off)	Domestic subsidiaries	Overseas subsidiaries	Consolidated Total
Stanson in	Average stora	ge balance (in thousands of tons)	(7)	(3)	(35)	(45)	20	+1	+147	+168
Storage in warehouse	Rate of goods	turnover	(7.8)%	+1.5%	+2.5%	(2.9)%	(13.5)%	(7.5)%	(15.2)%	(25.6)%
warenouse	Storage area (	in thousands of square meters)	+37	(1)	+49	+85	+49	(2)	+110	+157
Handling in	Incoming (in the	nousands of tons)	(237)	±0	+8	(229)	(325)	(19)	+116	(228)
warehouse	Outgoing (in th	nousands of tons)	(242)	(3)	(53)	(298)	(338)	(23)	(124)	(485)
Work at conta	ainer terminal	Volume handled (in thousands of tons)	(1,739)	+567	—	(1,172)	(3,669)	+254	—	(3,415)
Domestic tran	Domestic transport Volume transported (in thousands of tons)		(100)	(84)	—	(184)	(1,537)	(206)	—	(1,743)
International t	International transport Volume transported (in thousands of tons)		(82)	_	(23)	(105)	(210)	_	(11)	(221)
Distribution&	processing	Sales proceeds (in millions of yen )	+1	_	+2	+3	(6)		+3	(3)



		Mar.31,2008	Mar. 31, 2009	Change	M ain factors for change
	Cash & deposits	7,989	14,371	-	Up due to loan ahead of schedule
G .	Notes & accounts receivable	16,075	12,403	(3,672)	1
Current	Deferred income taxes	1,231	783	(448)	
assets	Other current assets	3,190	3,615	425	
	Allowance for doubtful accounts	(84)	(45)	39	
	Buildings & structures, net	43,892	55,809	11 917	Up due to reconstruction of the existing warehouse in Atsugi and MSC Fukagawa No.2 and construction of the new logistics facility in Tatsumi
	Machienry & delivery equipment, net	2,580	3,372	792	
	Land	27,843	46,882		Up due to acquisition of some office buildings in Tokyo
	Construction in progress	8,504	4,790	(3,714)	
Non-	Other PP&E, net	2,223	2,106	(117)	
current	Intangibles, net	5,198	5,077	(121)	
assets	Investment securities	16,673	12,377	. ,	Down due to decrease in the marcket value
	Long-term loans	272	321	49	
	Deferred income taxes	772	582	(190)	
	Prepaid pesion costs	700	817	117	
	Other investments	2,405	2,747	342	
	Allowance for doubtful accounts	(11)	(15)	(4)	
	Notes & accounts payable	8,908	6,106	(2,802)	
Current	Short-term borrowings & current portion of long-term	11,353	16,420	5,067	
liabilities	Accrued income taxes	1,271	450	(821)	
naontrics	Accrued bonus	1,506	1,479	(27)	
	Other current liabilities	7,416	6,114	(1,302)	
	Bonds	13,000	18,000		Up due issurace 18,000 in bonds
Non-	Long-term borrowings	33,085	57,724		Up due to fundraising for future capital investments
current	Deferred income taxes	2,597	1,274	()/	Down due to decrease in the marcket value of securities
liabilities	Accrued pension and severance costs	2,920	2,494	(426)	
	Other noncurrent liabilities	2,271	4,118	1,847	
Common s	ock	11,100	11,100	0	
Capital sur		5,563	5,563	0	
Retained ea		36,989	37,590	601	
	tock, at cost	(4,059)	(4,061)	(2)	
	gains on available-for-sale securities	4,746	2,337		Down due to decrease in the market value
•	rency translation adjustments	(762)	(1,999)	(1,237)	
Minority in		1,549	1,284	(265)	
Total liabil	ities and net assets	139,458	165,999	26,541	



		FY2008 (Apr.2007-Mar.2008)	FY2009 (Apr.2008-Mar.2009)	Change	Main factors for change
	Storage service	13,650	14,343	693	Up 235 on nonconsolidated bases
	Warehouse handling services	10,128	9,487	(641)	Down 926 on nonconsolidated bases
	Port terminal services	21,707	19,495	(2,212)	Down 1,510 on nonconsolidated bases
Net revenue	Transportation services	35,527	32,094	(3,433)	Down 3,076 on nonconsolidated bases
	Real estate	8,201	9,631	1,430	UP 1,432 on nonconsolidated bases
	Other	15,156	14,773	(383)	
	Total	104,370	99,826	(4,544)	
	Direct operation expenses	47,898	43,190	(4,708)	
	Lease and rental	6,979	7,393	414	
Cost of sales	Depreciation expenses	4,831	4,872	41	
Cost of sales	Salaries & benefits	14,040	13,917	(123)	
	Other	17,319	17,303	(16)	
	Total	91,071	86,677	(4,394)	
Gross Profit	·	13,299	13,149	(150)	
	Depreciation expenses	582	577	(5)	
5C.8 A	Remuneration salaries & benefits	2,930	3,044	114	
SG&A	Other	3,126	3,220	94	
	Total	6,640	6,841	201	
Operating incom	ne	6,659	6,307	(352)	
N	Interest and dividends	346	421	75	
Nonoperating	Equity in earnings of nonconslidataed subsidiareis and affiliates	58	49	(9)	
income	Other	340	344	4	
Nonoperating	Intereset expense	853	1,204	351	
expenses	Other	677	1,009	332	
Ordinary income		5,873	4,908	(965)	
	Gain on sales of fixed assets	205	231	26	Sale of retained real estate to improve asset efficiency
Extraordinary	Gain on sales of investment securities	158	211		Sale of securities to improve asset efficiency
gains	Other	6	342	336	
-	Total	370	785	415	
	Unrealized loss on investment securities	494	926	432	
Extraordinary	Loss on disposal of assets	256	185	(71)	
losses	Loss on sales of assets	11	181	170	
	Other	1,603	254	(1,349)	
	Total	2,366	1,549	(817)	
Income before ir	1	3,877	4,144	267	
Income taxes - c		2,207	1,469	(738)	
Income taxes - d		(183)	965	1,148	
Minority interes		66	(22)	(88)	
Net income		1.787	1.731	(56)	



		FY2008 (Apr.2007-Mar.2008)	FY2009 (Apr.2008-Mar.2009)	Change	Main factors for change
	Income before income taxes	3,877	4,144	267	
	Depreciation expense	5,414	5,449	35	
	Change in allowance for doubtful accounts	20	(25)	(45)	
	Change in accrued bonus	(11)	(13)	(2)	
	Change in accrued pension and severance costs	(465)	(411)	54	
	Equity in earnings of nonconsolidated subsidiaries and affiliates	(58)	(49)	9	
Operating	Gain on sales of PP&E and investment securities	(375)	(280)	95	
activities	Loss on disposal of PP&E and intangible,net	105	113	8	
	Unrealized loss on investment securities	494	926	432	
	Change in trade receivables	877	2,514	1,637	
	Change in trade payables	50	(1,961)	(2,011)	
	Other, net	274	(689)	(963)	
	Income taxes paid	(2,023)	(2,163)	(140)	
	Cash flows from operating activities	8,179	7,555	(624)	
	Payments for purchases of investment securities	(1,110)	(826)	284	
	Proceeds from sales of investment securities	670	308	(362)	
Investing	Payments for purchases of fixed assets	(12,507)	(34,762)	(22,255)	Reconstruction of the existing warehouse in Atsugi and MSC Fukagawa No.2 and construction of the new logistics facility in Tatsumi; acquisition of some office buildings in Tokyo
activities	Proceeds from sales of fixed assets	310	1,062	752	
	Payments for loans extended	(139)	(173)	(34)	
	Proceeds from loans collected	144	123	(21)	
	Other, net	(967)	(9)	958	
	Cash flows from investing activities	(13,599)	(34,277)	(20,678)	
	Proceeds from short-term borrowings	6,465	31,756	25,291	
	Payments for short-term borrowings	(4,341)	(33,934)	(29,593)	
	Proceeds from long-term borrowings	10,660	34,930	24,270	
Financing	Payments for long-term borrowings	(6,258)	(7,960)	(1,702)	
activities	Corporate bonds issued	0	10,000	(5,000)	
	Dividends paid	(1,079)	(1,129)	(50)	
	Other, net	(1,123)	113	1,236	
	Cash flows from financing activities	4,324	33,776	29,452	
Trans lation	adjustments on cash and cash equivalents	(24)	(579)	(555)	
Net increase	e in cash and cash equivalents	(1,120)	6,474	7,594	
Cash and ca	ash equivalents at the beginning of the term	8,801	7,680	(1,121)	
Cash and ca	ash equivalents at the end of the term	7,680	14,154	6,474	



		Mar. 31, 2008	Mar. 31, 2009	Change	main factors for change
	Cash & deposits	4,035	10,242	6,207	Up due to loan ahead of schedule
Current	Notes & accounts receivable	9,866	7,960	(1,906)	
assets	Deferred income taxes	922	576	(346)	
assets	Other current assets	2,316	2,931	615	
	Allowance for doubtful accounts	(5)	(5)	0	
	Buildings & structures, net	40,195	52,503	12,308	Up due to reconstruction of the existing warehouse in Atsugi and MSC Fukagawa No.2 and construction of the new logistics facility in Tatsumi
	Land	22,938	42,224	19,286	Up due to acquisition of some office buildings in Tokyo
	Oher PP&E, net	3,347	4,104	757	
	Construction in progress	8,503	4,790	(3,713)	
Fixed	Intangible, net	4,929	4,892	(37)	
assets	Investment securities	22,467	17,466	(5,001)	Down due to decrease in the marcket value
	Long-term loans	912	980	68	
	Prepaid pension cost	700	817	117	
	Other investment	2,044	2,438	394	
	Allowance for doubthul accounts	(829)	(835)	(6)	
	Allowance for losses on investments	(1,406)	-	(1,406)	
	Notes & accounts payable	5,911	4,411	(1,500)	
Current	Short-term borrowings & current portion of long-term borrowing	9,731	15,130	5,399	
liabilities	Accrued income taxes	836	146	(690)	
naomites	Accrued bonus	870	868	(2)	
	Other current liabilities	6,162	4,670	(1,492)	
	Bonds	13,000	18,000		Up due to issurace 18,000 in bonds
Noncurrent	Long-term borrowings	31,591	56,458		Up due to fundraising for future capital investments
liabilities	Deferred income taxes	1,980	589	(1,391)	Down due to decrease in the marcket value of securities
naomnes	Accrued pension and severance costs	469	146	(323)	
	Other noncurrent liabilities	2,504	4,436	1,932	
Common sto	ock	11,100	11,100	0	
Capital surp		5,563	5,563	0	
Retained ear	· ·	30,769	31,353	584	
	ock at cost, net	(4,059)	(4,061)	(2)	
	ain on available-for-sale securities	4,514	2,276	(2,238)	Down due to decrease in the market value
Total liabilit	ies and net assets	120,948	151,094	30,146	



# Supplementary Materials(5) Comparative Nonconsolidated Income Statement

		FY2008 (Apr.2007-Mar.2008)	FY2009 (Apr.2008-Mar.2009)	Change	Main factors for change
	Storage services	10,280	10,515	235	Launch of Atsugi Warehouse
	Warehouse handling services	5,338	4,412	(926)	
	Port terminal services	16,124	14,614	(1,510)	
	Transportation services	25,511	22,435	(3,076)	
Net revenue		23,311	22,433	(3,070)	
	Real Estate	8,381	9,813	1,432	Up due to launch of Misato Logisitcis Center and MSC Fukagawa No.2; acquisition of some office buildings in Tokyo
	Other	11,633	11,019	(614)	
	Total	77,270	72,811	(4,459)	
	Direct operation expense	40,318	35,740	(4,578)	
	Lease and rental	4,904	4,944	40	
	Depreciation expense	3,962	3,951	(11)	
Cost of sales	Taxes	1,313	1,394	81	
	Salaries and benefits	4,476	4,588	112	
	Other	12,440	11,946	(494)	
	Total	67,417	62,568	(4,849)	
Gross profit		9,852	10,242	390	
Gioss pion	Depreciation expense	624	617	(7)	
	Remuneration salaries & benefits	1.868	1,945	77	
SG&A	Other	2,099	2,213	114	
	Total	4,593	4,778	114	
Operating inco		5,259	4,778 5,464	205	
1 0	Interest and dividends	1,120	5,404 670	(450)	
Nonoperating	Other	1,120	128		
income			-	(11)	
Nonoperating	Interest expense	781	1,135	354	
expense	Other	512	816	304	
Ordinary incom		5,224	4,312	(912)	
	Gain on sales of investment securities	205	231		Sale of securites to improve asset efficiency
Extraordinary	Gain on sales of assets	157	211		
gains	Other	6	342	6	
	Total	370	785	415	
	Unrealized loss on investment securiteis	492	1,524	1,032	
	Loss on disposal of assets	251	184	(67)	
Extraordinary	Allowance for loss on investment	1,606	100	(1,506)	
losses	Loss on sales of assets	11	93	82	
	Other	1,035	71	(964)	
	Total	3,397 2,198	1,975	(1,422)	
Income before	ncome before income taxes		3,121	923	
Income taxes -	current	1,528	915	(613)	
Income taxes - deferred		(178)	491	669	
Net income		848	1,714	866	



## Supplementary Materials(6) List of Cargo Volume in Warehouse (Nonconsolidated)

1.Storage balance

	Mar.31,2005	Mar.31,2006	Mar.31,2007	Mar.31,2008	Mar.31,2009
Tons (1,000 tons)	470	457	480	476	491
Amount (Millions of yen)	133,912	161,165	177,370	160,360	172,672

2. Change in monthly balance (April 1, 2008-March 31, 2009)

	30-Apr	31-May	30-Jun	31-Jul	31-Aug	30-Sep
Tons (1,000 tons)	471	479	463	470	491	477
Amount (Millions of yen)	161,467	164,073	165,319	169,727	179,400	182,727
	31-Oct	30-Nov	31-Dec	31-Jan	28-Feb	31-Mar
Tons (1,000 tons)	31-Oct 471	30-Nov 470	31-Dec 482	31-Jan 496	28-Feb 488	31-Mar 491

3. Warehouse volume

		FY2005	FY2006	FY2007	FY2008	FY2009
	Apr-Sep	1,175	1,163	1,231	1,223	991
Tons (1,000 tons)	Oct-Mar	1,195	1,077	1,180	1,176	846
	Total	2,370	2,240	2,411	2,399	1,837
Amount (Millions of yen)	Apr-Sep	282,741	281,525	383,460	357,352	338,654
	Oct-Mar	287,417	341,201	429,035	372,893	293,831
	Total	570,158	622,726	812,495	730,250	632,485

#### 4. Turnover rate

		FY2005	FY2006	FY2007	FY2008	FY2009
	Apr-Sep	44.6%	41.6%	41.8%	42.4%	34.8%
Tons (1,000 tons)	Oct-Mar	43.5%	39.5%	39.6%	42.6%	29.1%
	Total	44.0%	40.6%	40.7%	42.5%	31.9%
Amount	Apr-Sep	37.0%	34.5%	39.2%	34.8%	32.4%
	Oct-Mar	36.5%	36.7%	38.6%	36.7%	28.2%
	Total	36.7%	35.6%	38.9%	35.7%	30.3%

5. Monthly turnover rate (April 1, 2008-March 31, 2009)

	30-Apr	31-May	30-Jun	31-Jul	31-Aug	30-Sep
Tons (1,000 tons)	41.1%	36.9%	34.3%	35.0%	30.3%	30.9%
Amount	37.6%	30.1%	31.1%	31.0%	35.1%	29.6%

	31-Oct	30-Nov	31-Dec	31-Jan	28-Feb	31-Mar
Tons (1,000 tons)	31.5%	28.2%	32.6%	27.4%	26.1%	28.6%
Amount	31.5%	24.1%	33.1%	24.4%	25.2%	31.1%

5. Warehouse floor space (Storage area)

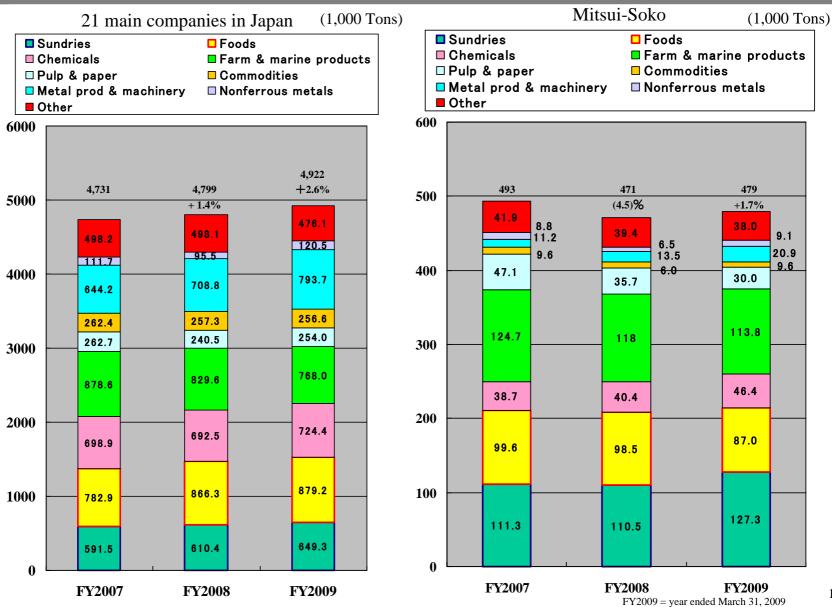
	Mar.31 2005	Mar.31 2006	Mar.31 2007	Mar.31 2008	Mar.31 2009
Area (1,000 sq. meters)	628	629	631	622	671

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### Supplementary Materials

(7) Handling Volume (Storage Balance • Tons)





## **Supplementary Materials**

(8) Quarterly Business Volume

